



UNI Property Services
G4S Alliance

BENEATH INDIA'S ECONOMIC BOOM: G4S IN INDIA

According to the Hindustan Times, the five million private security personnel in India today outnumber the army, navy, air force, police and the Central Bureau of Investigation put together, generating a million new jobs a year.

An economic powerhouse, G4S

- Operates in at least 115 countries with over 530,000 employees;
- Is the second largest global employer after WalMart;
- Recently announced its divestment from business in France and Germany, countries where union rights are well established and conditions are determined through collective agreements;
- Is increasingly turning to markets in India, Africa and other parts of the developing world where unions are weaker and the profit margin is higher for the company.

G4S CEO NICK BUCKLES IN THE NEWS: “Sales excluding purchases may rise as much as 9% this year, driven by economic growth in emerging markets and the relocation of multinational companies to lower-cost countries.”

Developing countries may account for about 30% of sales in the next two to three years, up from a quarter during the first half, the CEO has said previously.ⁱ

G4S, THE LARGEST PRIVATE SECTOR EMPLOYER IN INDIA

- Employs 130,000 security officers who guard multinational banks, embassies and power plants;
- Experienced 28% growth in India in 2007 and is predicted to rise to 30% within two-three years. G4S' margin in new markets is 8%, giving them an almost 15% higher rate of return than in developed markets.ⁱⁱ

INDIAN G4S WORKERS BARELY EKE OUT A LIVING WHILE THEIR UK-BASED MULTINATIONAL EMPLOYER—EARNS HUNDREDS OF MILLIONS IN PROFITS

ⁱ **From G4S: Shares Gain as Profit Surges on Emerging Markets (Update2)** 13 03 08 By Scott Hamilton, Source:
<http://www.bloomberg.com/apps/news?pid=20601102&sid=aC xv.8YqU2eE&refer=uk>

ⁱⁱ G4S Annual report 2007